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ABSTRACT

The 1984 American Camping Association (ACA) annual report reviews trends and successes of the year. A preliminary message from ACA President Charles Kujawa recognizes the year's significant progress and indicates nine specific examples of success, including implementation of the Association Directions Study, approval of new camp standards, establishment of the National Endowment Development Committee, and ACA's stronger link with the public sector. A message from the executive vice president suggests three issues ACA may address in the future: interpreting the critical role organized camp experience has in the total educational experience of youth, keeping public and private institutions informed to insure sponsorship of campers, and developing tools for camp directors to utilize in building a strong and organizational base. A review of plans for the years 1984-1990 notes a system for short-term planning and five intermediate goals. The review proceeds to discuss new approved association standards, Camping Magazine's growth, increased membership, awards presented, government relations with an emphasis on child nutrition legislation, educational services, public relations, publication sales and development of the new Select-A-Camp service, and research activities. Financial data are provided and include comparisons between ACA fiscal years 1983 and 1984. Contributors, life members, Acorn Society members, national board, committee and staff members are listed. (PM/ERB)

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# 1984 ANNUAL REPORT

# AMERICAN CAMPING ASSOCIATION

U.S. DEPARTMENT OF EDUCATION
NATIONAL INSTITUTE OF EDUCATION
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# From the President

It has been a genuine privilege to serve as your National President these past two years. The steady, growing success and stature of ACA are a joy to behold. Our members are tremendously loyal and appreciative; many give unstintingly of themselves in volunteer service. The vitality of the younger, newer members working in concert with long-time committed ACA veterans bodes very well for the future. Service is the key in ACA; highly competent and dedicated volunteers are basic to the Association's health.

Some very significant progress has occurred and is guiding the future:

1. The **Association Directions Study** has become a tool for renewal. It is being implemented. It is used by the National Board of Directors and staff to guide planning and action.

2. The outstanding achievement of **a new set of Camp Standards**, which culminated with a unanimous vote of approval by the Council of Delegates in San Diego, is a tribute to the democratic process as well as to the leadership of the National Standards Board, its chair, Stuart Mace.

3. The continued solid advance to **fiscal stability** and debt elmination is especially noteworthy. The leadership of our Executive Vice President has been supported by new, more efficient business systems. The progress of the last several years has brought new life to the Association in many ways.

4. Long strides have been made by the Trustees under the leadership of Chair Joe Kruger. The new **National Endowment Development Committee** is a reality, with Andy McMullan and John MacBean providing skilled guidance.

5. The **strength** and newly-found life **of many Sections** are a wonderful testimony to the deep commitment to volunteerism. Competent Section officers and executives are affording notable growth and stability of services.

6. The **focus on membership** is critical for the future. The planning is action-based under the leadership of Morry Stein, chair. Some results are already apparent in terms of increased members.

7. ACA has made strides in working with the **public sector** to the benefit of organized camping. Alan Stolz's contribution to ACA as legislation chair during the past decade is unusually credible. We have gained a new sense of vigilance and capacity for advocacy at the national and state levels on behalf of organized camping.

8. **Continuing education** for camping leaders is essential for successful professional leadership within a rapidly changing world. The new thrust in the Fall Management Conferences, revised certification courses, and quality workshops at national conventions is noteworthy. We have benefited from the leadership of Mary Faeth Chenery as national education chair and Nannette Enloe as chair of the National Certification Board.

9. **Camping Magazine** has continued to expand and improve under the able leadership of our Editorial Board and staff. We have continued to grow in our expansion of printed resources for the camping field.

All of these examples of progress are consistent with the Association's pursuit and advocacy for excellence in organized camping. "Innovative companies are especially adroit at continually responding to change of any sort in their environments," writes Thomas J. Peters and Robert H. Waterman in their highly popular book, **In Search of Excellence**. Change is not easy for a single camp, a Section or a national organization. ACA is responding remarkably well with its lean staff resources and bountiful volunteer capability to meet the change of the 80s. ACA has demonstrated its capacities for action, for becoming more concerned with its members, for undergirding its fiscal independence and autonomy, and for effecting increasing productivity through its involvement of a wide diversity of volunteers . . . all essential criteria in a search for excellence.

And, as my final report as President, let me make this observation about our staff. I found all of them competent, hardworking and attentive to our needs. In short, they have given much—not only of their jobs, but of themselves—to all of us. The Board, officers, and I are deeply grateful.

ACA leaders are motivated to influence children, youth, and adults through camping as an unique laboratory for preparing and coping with life. ACA is a fellowship committed to a better world through camping for all!

**Charles C. Kujawa**
President

# From the Executive Vice President

This report of the last year's activities speaks for itself.

What it does not speak to is the future. The renewed vitality of our Association is placing us in a position where we should be able to plan effectively to affect the future of organized camping. As an association nor as a camping movement have we yet agreed upon the issues to which we need to address ourselves for the next decade. I propose that we now address ourselves to finding areas of common agreement. I suggest at least three for consideration:

**First**, we must aggressively and intelligently interpret to the public the critical role of the organized camp experience in the total educational experience of youth as well as in the recreactional role of the adult. We must not make assumptions that the public understands the quality of our product. We must become "marketwise" in our strategy. The camp experience must become an essential rather than an option for tomorrow's families. To move it from the optional category we must sell families on the values of the camp experience.

**Second**, we must extend the interpretation of the value of the camping experience beyond the public to drastically influence the institutions of our day, both public and private, to insure that there continues to be an opportunity available to persons who cannot afford to pay the full cost of this service. We have long expounded "better camping for all." Now, we must find a way to help our society's institutions insure the availability of a camping opportunity for all persons.

**Third**, we must develop tools which the camp director can utilize in building a strong financial and organizational base for that director's camp. In the non-profit sector, that means tools to help interpret the critical nature of the camping experience to the volunteer community as well as the instruments that can help develop a sound financial operation and a long-term endowment program. In the for-profit community, it could mean the development of tools that not only help protect one's financial investment but also insure the continuity for leadership for future generations. ACA Trustees and Endowment Development Committee are making some beginning efforts in this direction, but these must be greatly strengthened.

An additional hope would be for unity of the camping movement not only nationally but internationally. But one does not legislate nor mandate unity. I have a hunch that if we begin as an Association to reach out and try to involve all of the persons interested in camping, in attempting to address the three issues identified previously, we would begin to encompass a broader segment of the total camping movement. The International Camping Congress in 1987 gives us an opportunity to examine if we really are interested in expanding our communication to the broader issues affecting allied fields and other national movements. If we can look at these issues as a commitment of mission rather than self-insurance, it is a possibility that we could accomplish all four goals.

The question remains whether you and I are willing to direct our attention from the day-to-day maintenance of our business to the broader hopes and dreams of the future.

**Armand Ball**
Executive Vice President

# In Review

Having adopted the proposals in the Association Directions study in March 1983, the National Board turned its attention to instituting a system of short-term planning. At its November meeting, the Board approved four intermediate goals covering the period from July 1, 1984—June 30, 1990:

**I.** To develop a financially stable organization, free of debt, with a balanced operating budget, aggressive income sources, and an enlarged endowment.

**II.** To implement an upgraded Standards Accreditation Program and interpret accreditation and the relevance of organized camping to the public.

**III.** To develop an educational services delivery system at multiple levels with multiple options.

**IV.** To maintain a national organization with an efficient field structure based on a well-trained volunteer leadership, seeking to meet the concerns and expectations of the ACA membership and the public.

**V.** To nurture, monitor, and give direction to the practice (and methodology) of organized camping with sensitivity to cutting edge issues and formidable social and economic changes.

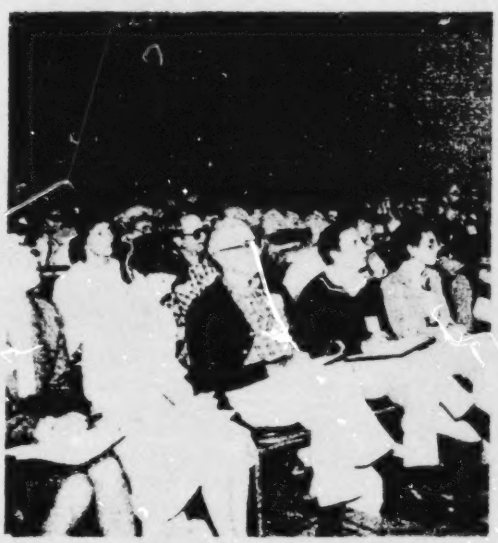
A more detailed set of operating objectives for the period of July 1, 1984—June 30, 1986 with assignments to operating units of the board and staff was also adopted. A record $1,870,011 budget for the first year of the two-year period was approved in March, with no increase in camp service fee rates for the first time in ten years.

Work for the current year concentrated in the areas identified by the Association Directions: Standards, **Camping Magazine**, and membership growth.

## (1) Standards

The Association now has the most comprehensive and up-to-date set of standards in the field of organized camping in the world and in the Association's history. Four years of intensive work by the National Standards Board and local Section leadership culminated with the adoption by the Council of Delegates of the new Standards instruments in San Diego in March.

Input had been requested from the field all along the way; there was one summer of field testing which was followed by a rewrite of portions of the document. Hearings were held at the national convention in Cincinnati in 1983. The proposed standards were published in the September/October issue of **Camping Magazine** to give the entire membership an opportunity for review and reaction. The National Board then revised the document for presentation to the Council. During the convention, eleven hours of hearings were held, and the final draft adopted on March 9 bore the mark of those hearings.



**Eleven hours of hearings were held for the Standards document.**

The balance of the year was spent in beginning development of the final book and the materials to be used in the retraining of all Standards personnel.



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## (2) Camping Magazine

**Camping Magazine** showed growth both in quality and quantity during the year. The Editorial Board held its first meeting in San Diego, after several years of working by correspondence. The writing contest sponsored by the magazine and the Fund for Advancement of Camping continued to be a major source for excellent articles. There was a substantial increase in the size of the magazine in keeping with the goal in Association Directions.

## (3) Membership

A significant turnaround in membership was noted this year under the leadership of Morry Stein as National Membership Chair. Both a National Board and a full-time staff position were created to develop membership. A 3.3 percent growth was noted as membership grew to 5,322. Camps increased by a net of 16 to 2,460.

Eight Sections achieved their goal of at least a 5 percent increase in members: **New England** (Betty Cobb, B. J. Howard, Ruth Roulx); **New Jersey** (Mary Ellen Ross, Dorothy Stivers); **Oklahoma** (Patty McGrew); **Tennessee** (Sherrie Wiedeman); **Texas** (Norma Jamail); **Ohio** (Audrey Jennings, Aileen Blyth); **St. Louis** (Sue Merriman); and **Southern California** (Carol Ruwet).

Three Sections came very close to their goals of 5 percent increase in their market share: **Rocky Mountain** (Carol Gifford), **Florida** (Glenda Key, Don and Lila Woodworth), and **Virginias** (Toni Baughman).

## OTHER ACTIVITY

## (4) Awards

The Association presented its Distinguished Service Award to Joseph Kruger of New York Section for his service to I Belive and ACA Trustees. The Hedley S. Dimock Award was presented to Nelson Wieters, Downers Grove, IL, past ACA President and long-time leader in the educational/certification programs of the Association.

Special Recognition Awards were presented to First Lady Nancy Reagan for her leadership in drug/alcohol abuse education with youth, and to Mrs. Beverly Miller of Shawnee Mission, KS, ACA Trustee and long-time volunteer in the Missouri Valley Section. The award to Mrs. Reagan was presented in early July at YMCA Camp Ockanickan, an ACA Accredited camp in New Jersey, with campers from agency, religiously affiliated, private-independent, resident and day camps present. There was extensive national media coverage of the event.

Honor awards were presented at the national convention to John Howe, Northern California Section, Wesley Voigt, Southeastern Section, and Howard Galloway, former editor/publisher of **Camping Magazine.**

President Jean McMullan, Executive Vice President Armand Ball, Alan Stolz, vice president, program, and America's First Lady, Nancy Reagan.



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Joseph Kruger

Nelson Wieters, Mrs. McMullan

Sonya Staff, widow of Otto Rosahn, and Dr. Layne Longfellow, the first Otto Rosahn lecturer.

## (5) Government Relations

Primary attention was given to child nutrition legislation, efforts to extend the FUTA exemption for summer student employees, and public land matters.

The Association continued to urge extension of the Special Milk Program, Summer Feeding Program and Commodity Distribution Program for camps and Association representatives appeared before House and Senate committees.

Efforts were made to gain an extension for the one-year exemption of summer student employees from the FUTA (unemployment compensation) taxes. A task force on the use of public lands was established and input was received from camps using Federal lands. A dialogue with U.S. Forest Service personnel was held at the San Diego National Convention in an effort to continue a strong working relationship between ACA and the USFS.

Alan Stolz completed the longest tenure of any National Legislative Chair with over ten years in the position, and Ambrey Butcher, Chesapeake Section, accepted his appointment to that important function.

## (6) Educational Services

Efforts were focused on developing a training network of educational consultants and resources to improve the quality and extent of educational programs across the country.

The second annual Fall Management Conference was held in Baltimore, MD.

The national convention was hosted by the Southern California Section in San Diego March 5-9 with 950 participants present. Chair Brian Bost and his convention committee provided an outstanding program and warm hospitality in a delightful setting. The convention was the occasion for the first Otto Rosahn Memorial Lecture; a workshop followed.

Mary Faeth Chenery stepped down as National Education Chair and Carol Sudduth moved into the position.

The National Certification Board under the leadership of Nanettte Enloe continued supervision of the certification programs and worked on the plans for new assessment tool for camp director certification. Twenty-six camp directors received their initial certification during the year and eighteen other directors were recertified. Two Camp Director Institutes and two Societal Issue Seminars were held during the year with eighty-seven persons in attendance. A pilot program for Trip Leader Instructors was held in early March. During the year 1,830 individuals were certified in various levels of the Outdoor Living Skills program in 196 different courses. There are 891 OLS Instructor personnel.



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## (7) Public Relations

Public Relations continued to play an important role in our effort to educate the public about organized camping. Extensive interviews with reporters and editors across the country resulted in stories that discussed the camp selection process and such ACA services as Accreditation, **Parents' Guide**, and Select-A-Camp. Hundreds of information kits were distributed during the year in one form or another.

A directory of camps offering computer instruction, funded and produced by the Verbatim Corporation, benefited greatly by the advice and assistance of our PR counsel. Twenty-eight ACA Sections received assistance from Public Interest Public Relations during the year in one form or another.

The National Ethics Committee under the leadership of Asher Melzer continued its work in trying to respond to any complaints from the public. Frank Levine began his term as National Ethics Chair.

## (8) Publications

The Publications Department continued to grow with over $209,000 in sales from over 6,600 orders. A new service to the public as instituted with the development of a toll-free calling service, Select-A-Camp, which enabled the public to call in for **Parents' Guides** or the **Guide** plus a computer selection of camps to guidelines provided by the parent.

New books published during the year were **Camp Health Manual**, **Camp Vehicle Log**, **Standards Without Interpretations**, **Youth Camp: A Compendium of State Laws and Regulations**, and **The Economic Impact of Organized Camping in the United States**.

## (9) Research

An Agenda for Camping Research was developed and a committee formed to implement the Association's program of research and evaluation under the leadership of Karla Henderson. Eighteen presentations were made at a "What's New in Camping Research" sessions at the national convention.

The work of the national committee under the leadership of Marvin Black resulted in the publication of an estimate of the economic impact of organized camping in the United States. The estimate was completed by Frank Levine, director of the Camping Resources Project, at the Center for Research and Advanced Study, University of Southern Maine, Portland, ME, based upon earlier state studies. Maine based upon earlier state studies.

Dan Kaercher
EDUCATION
Summer Camp
NEW OPTIONS FOR YOUR CHILD
If your idea of summer camp is a few rustic weeks of hiking, canoeing, and Indian crafts, think again. While traditional activities still are a big part of the camp experience, there's much more these days.
At U.S. Space Camp in Alabama youngsters take the controls on simulated space missions. Seacamp in Florida offers scuba diving. Foreign languages, including Russian, and Finnish, are the theme at the International Language Village in Minnesota. At The Original Computer Camp in California, campers get several hours of hands-on computer instruction daily
Dear Mom and Dad
Summer space camp
has been great! We
saw some real
rockets today
we + this. Tommorrow
to wear
9

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# Financial Review

The financial statements of the 1984 fiscal year provide abundant evidence that the Association continues to grow in financial stability. Once again the Association concluded the year with a positive balance in the expense/revenue statement.

The **Operating Fund** was increased by a net of $25,105 as a result of the year's operations. That figure was higher than anticipated due to significant increases over budget in income from the national convention and membership dues/service fees, thus not only increasing National income but also Section income.

It is most encouraging to see the growth of the **Operating Fund or Reserves** to $77,366 from $56,887 on June 30, 1983. A large portion of that growth is the result of decreased notes. The Association currently has no bank loans except for a small lease-purchase agreement and is operating in low cash flow periods on funds generously loaned by its Sections. This internal organizational use of Association funds has enabled the National Board and staff to operate without the pressue of external financing.

A functional breakdown of the year's actuals compared to 1983 actuals is shown in **Figure 1**. **Figure 2** provides an illustration of the sources of funds and how they were expended this year.

**Designated Funds** are those funds held by the Association for special purposes, as designated by the donors or by the National Board. All of these funds are the results of contributions to the Association. There is a small Legal Fund which is utilized when special legislative or regulatory problems need attention. Contributions to I Believe have accrued over the years to the Operating Fund in an effort to build adequate reserves. As of the 1984 fiscal year, those gifts have been segregated into a restricted fund under the supervision of the ACA Trustees. Gifts to I Believe totaled $44,807 this year under the successful leadership of John Howe.

ACA's Endowment Fund was established so that principal cannot be expended as a long-term protection to the financial stability of the organization. Rather the interest derived from the investment of the principal is available for grants to specific projects. During the past year, the ACA Trustees made the following grants:

| | |
|---|---|
| Standards Development | $8,105 |
| Educational Services Development | $7,000 |

Contributions to the Endowment totaled $26,036 for the year and the total Endowment of the Association reached $282,904. The growth of our contribution program is apparent from this record:

Endowment

| | | |
|---|---|---|
| Life Membership | | $118,521 |
| Elmer Ott Memorial | | $ 12,435 |
| Otto K. Rosahn Memorial | | $ 5,450 |
| Wendall Howe Memorial | | $ 4,269 |
| Other Memorials | | $ 4,239 |
| Contributions | | $118,314 |
| Total Endowment Gifts | | $263,228 |
| Interest (from inception) (on hand or allocated for projects) | | $115,257 |
| I Believe (Equity) Contributions 1984FY | $ 42,557 | |
| I Believe (Equity) Contributions, 1976-1983 Contributions (reserve funds, assets) | $156,399 | |
| Total I Believe Contributions | | $298,956 |
| Total Cash Received to Date | | $677,441 |
| Life Membership Payments Due | | 563 |
| I Believe Pledges 1985-1987 | | $ 26,900 |
| Total I Believe, Endowment, and Life Membership Gifts and Pledges | | $704,904 |

The National Endowment Development Committee bagan its work this year under the leadership of Andrew McMullan. The committee held the Charter Night dinner for the Acorn Society at the National Convention in San Diego. The Society is currently composed of 63 persons who have indicated that they have remembered the Association's Endowment Fund through outright gifts, wills, insurance, or trusts. The committee has a long-term goal of $7,500,000 endowment for the Association, a National Endowment Advisory Committee is in the process of formation, composed of experts in the fields of law, insurance, estate planning, and finance who will advise in the development of deferred giving plans. Endowment rose by $21,000 this year.

The Balance Sheet shown in **Figure 3** outlines the current financial health of the Association. There are increases in assets in prepaid expenses (conventions) and fixed assets (building/equipment). In Liabilities there is $50,000 less in Accounts/Notes Payable. The increase in Accounts Payable—other is due to an increase in deferred membership income.

The bottom line showing the Association's net worth is at a record $405,177 of which $122,173 is operating funds reserve. The Trustees have a long-term goal of having $250,000 in the operating funds reserve to provide the resources for day-to-day cash flow. Such a reserve would eliminate the necessity of external or internal borrowings. The growth of the operating funds reserve this year enabled us to expend $15,000 less interest than in the 1983FY.

We continue to grow as the result of the work of many people. A commitment of the National Board to a sound operating plan and careful management by staff made the difference during the past year. Each measure of growth is a further sign of the growing stability and vitality of the Association.

**Jane Brokaw,**
Vice President for Development
**Joe Kruger,**
Chairperson, ACA Trustees
**Armand Ball,**
Executive Vice President

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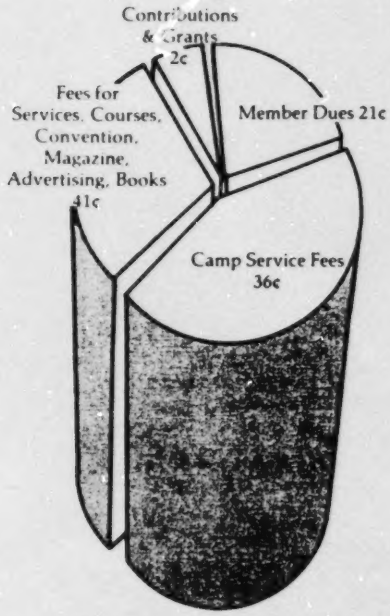
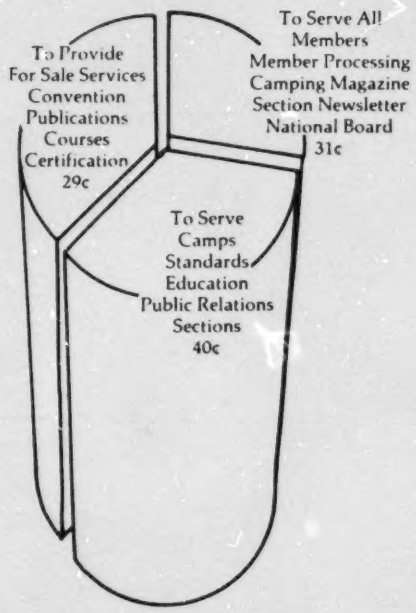
## Distribution of Funds

### Where Do We Get Our Money?


Contributions & Grants 2¢
Fees for Services, Courses, Convention, Magazine, Advertising, Books 41¢
Member Dues 21¢
Camp Service Fees 36¢

### Where Does the Money Go?


To Provide For Sale Services Convention Publications Courses Certification 29¢
To Serve All Members Member Processing Camping Magazine Section Newsletter National Board 31¢
To Serve Camps Standards Education Public Relations Sections 40¢



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## American Camping Association, Inc. and Subsidiary
Consolidated Balance Sheet

(Excerpted from 1984FY Audit Prepared by George S. Olive & Co., Indianapolis, IN.

| | June 30, 1984 Current Funds | | June 30, 1983 Current Funds | |
|---|---|---|---|---|
| | General | Designated | General | Designated |
| **ASSETS** | | | | |
| Cash on hand | $ 500 | | $ 500 | |
| Cash on deposit—savings account | | | | $ 140 |
| Cash on deposit—checking accounts and temporary investments | 112,838 | $ 80,222 | 160,705 | 112,530 |
| Investments | | 235,727 | | 148,583 |
| Pledges receivable | | 39,114 | 46,243 | |
| Accounts receivable | 42,493 | | 37,592 | |
| Inventories | 149,313 | | 142,087 | |
| Prepaid expenses | 45,874 | | 31,659 | |
| | $351,018 | $355,063 | $418,786 | $261,253 |
| Property and equipment | | | | |
| Building | 130,541 | | 123,416 | |
| Furniture and equipment | 233,654 | | 210,508 | |
| Library | 1,871 | | 1,871 | |
| | $366,066 | | $335,795 | |
| Deduct: Accumulated depreciation | 193,615 | | 178,268 | |
| | $172,451 | | $157,527 | |
| | $523,469 | $355,063 | $576,313 | $261,253 |
| **LIABILITIES AND FUND BALANCES** | | | | |
| Liabilities | | | | |
| Notes payable | $100,108 | | $179,304 | |
| Accounts payable | 51,123 | | 27,142 | |
| Distributions payable to Sections | 66,807 | | 71,629 | |
| Employee payroll deductions | 1,321 | | 1,091 | |
| Accrued expenses | 22,433 | | 21,085 | |
| Amounts due to (from) other fund | | | ( 2,320) | $ 2,320 |
| Escrow funds | 11,485 | | 8,918 | |
| Subscription advances | 15,684 | | 17,383 | |
| Unearned membership dues | 159,422 | | 136,515 | |
| Deferred income—pledges | | 29,468 | 41,777 | |
| Deferred income—other | 15,598 | | 16,902 | |
| Total Liabilities | $443,981 | $ 29,468 | $519,426 | $ 2,320 |
| Equity fund balances (deficit) | 79,488 | 325,595 | 56,887 | 258,933 |
| Total | $523,469 | $355,063 | $576,313 | $261,253 |

## American Camping Association, Inc. and Subsidiary
### Consolidated Statement of Revenues and Expenses

| | Year Ended June 30, 1984 Current Funds | | | Year Ended June 30, 1983 Current Funds | | |
|---|---|---|---|---|---|---|
| | General | Designated | Total | General | Designated | Total |
| **Revenues** | | | | | | |
| Membership and service fees | $ 935,588 | $ 5,885 | $ 941,473 | $ 851,068 | $ 4,954 | $856,022 |
| Publications | 222,194 | | 222,194 | 215,668 | | 215,668 |
| Subscriptions | 26,734 | | 26,734 | 22,690 | | 22,690 |
| Advertising and mail list sales | 135,975 | | 135,975 | 121,820 | | 121,820 |
| Annual conference registration, exhibits and meals | 226,005 | | 226,005 | 198,683 | | 198,683 |
| Continuing education registration, meals and fees | 50,690 | | 50,690 | 40,458 | | 40,458 |
| Interest and dividends | 9,427 | 20,843 | 30,270 | 5,848 | 23,419 | 29,267 |
| Gain on sale of investments | | 250 | 250 | | 477 | 477 |
| Grants | 3,700 | | 3,700 | | 14,675 | 14,675 |
| Contributions | 6,540 | 55,487 | 62,027 | 27,397 | 19,811 | 47,208 |
| Miscellaneous | 23,761 | 368 | 24,129 | 14,691 | | 14,691 |
| | $1,640,614 | $82,833 | $1,723,447 | $1,498,323 | $63,336 | $1,561,659 |
| **Expenses** | | | | | | |
| Member and Section services | | | | | | |
| Distribution to Sections | 411,266 | | 411,266 | 382,160 | | 382,160 |
| Membership maintenance/marketing | 108,321 | 9,739 | 118,060 | 79,488 | 12,452 | 91,940 |
| Field service | 29,495 | | 29,495 | 34,969 | | 34,969 |
| Publication and communications | | | | | | |
| Educational Pub. | 179,950 | | 179,950 | 162,676 | | 162,676 |
| Camping Magazine | 69,521 | | 69,521 | 65,802 | | 65,802 |
| Parents' Guide | 47,782 | | 47,782 | 38,881 | | 38,881 |
| Printing costs charged to asset accounts | (14,930) | | (14,930) | (1,215) | | (1,215) |
| Advertising | 96,003 | | 96,003 | 90,070 | | 90,070 |
| Camping education | | | | | | |
| Annual conference | 148,982 | | 148,982 | 116,188 | | 116,188 |
| Continuing education | 49,891 | | 49,891 | 46,068 | | 46,068 |
| Public services | | | | | | |
| Standards program | 68,495 | | 68,495 | 55,249 | | 55,249 |
| Government relations | 11,034 | | 11,034 | 13,184 | | 13,184 |
| Public relations | 56,781 | | 56,781 | 51,918 | | 51,918 |
| Gov. funded projects | | | | | 14,675 | 14,675 |
| Management/general | | | | | | |
| Administration and occupancy | 233,865 | 1,043 | 234,908 | 217,803 | 257 | 218,060 |
| Fund raising | 42,604 | | 42,604 | 24,466 | | 24,466 |
| Governance | 80,677 | | 80,677 | 62,464 | | 62,464 |
| | $1,619,737 | $10,782 | $1,630,519 | $1,440,171 | $27,384 | $1,467,555 |
| **Excess of revenues over expenses** | $ 20,877 | $72,051 | $ 92,928 | $ 58,152 | $35,952 | $ 94,104 |

# Contributors, Life Members, Acorn Society, National Board and Committees, National Staff

**The I Believe Drive was initiated to give members an opportunity to demonstrate their commitment to the organized camping movement through voluntary annual contributions. The gifts could be designated to an inviolate endowment or to the working capital of the Association. They are tax deductible. Gifts have come from benefits at the 1976, 1978, 1979, 1980, 1981, 1982, 1983 and 1984 national conventions and at the Mid-Atlantic and Mid-America 1977 regional conventions, memorials to friends and loved ones, and annual contributions from individuals and camps.**

**The Roll of Honor was developed to enable camps and individuals to be listed for recognition when $1,000 or more was pledged over a two to four-year period. The Roll of Honor is commemorated in a special book of pictures at national headquarters.**

**There are three categories of recognition beyond the initial Honor Roll: Associate Fellows for persons, camps or firms contributing $5,000 over a five-year period; Contributing Fellows for contributions of $10,000 over a five-year period; and ACA Fellows for persons, camps or firms contributing $25,000 over a five-year period.**

**Memorials are often designated to the Endowment and may be permanent Endowment Funds when the total gifts reach $5,000 within five years of the initial gift. Memorials which do not achieve that level are merged into one Memorial Endowment. Memorial Endowments of more than $10,000 are recognized on a plaque at National Headquarters. Two new memorials were designated in 1984FY: Marion Henderson; Ernest F. Schmidt.**

**National I Believe Chair**
John T. Howe

**Section Chairs**

Jacqueline Grauel
Central Pennsylvania
James Ehle
Chesapeake
Mrs. James Hill
Coronado
Michael Chauveau
Eastern Pennsylvania
Robert McKinlay
Evergreen
Donna Deitz
Florida
Glenn T. Job
Indiana
Vi Martin
Iowa
T. Grace McDonald
Michigan
Betty Knipe
Mid-South
Carol Ann Schmidt
Minnesota
Carolyn Hannah
Missouri Valley
George Sudduth
New England
Mary Ellen Ross
New Jersey
Joseph Kruger
New York
John T. Howe
Northern California
Dave Schirner
Ohio
Marianne Culligan
Oregon Trail
Glenn Poulter
Rocky Mountain
Jerry Baer
St. Louis
Joe Soete
St. Louis
Judy Bright
Southeastern
Robert Hanson
Southern California
Louise Davis
Tennessee
Raymond Tette
Upstate New York
Margaret F. Horn
Virginias
Mrs. Ron Eckstein
Western Pennsylvania
Betty Bennett
Wisconsin

**Endowment Development**
Andrew McMullan, Chair
Cape Elizabeth, Maine

**HONOR ROLL** (*Joined twice)

**Chesapeake**
Town and Country Day Camp
William Cohen

**Eastern Pennsylvania**
Lake Owego
Pine Forest
Timber Tops
Marvin Black
Ted Halpern
Tockwogh-YMCA
Don McClain

**Evergreen**
Hidden Valley Camps
Bob McKinlay

**Michigan**
Storer Camps
YMCA/Clark Ewing
Joe and Florence Gembis Memorial

**Minnesota**
Buckskin
Ralston Bauer
Koech-I-Ching
John L. Holden
Lincoln and Lake Hubert*

**Missouri Valley**
Ko-Ha-Me
Elsie Fisher

**New England**
Alford Lake*
Jean and Andrew McMullan
Camps Becket/Chimney Corner
Don and Jean Shellenberger
Brown Ledge
Barbara Winslow
Connison-YMCA
Robert Sanders
Fernwood*
Maxine King
Idelpines for Girls
Jane Cooper Fall
Janice Cooper Adams
Kamp Kohut
Malcom Itkin
Rapputak
Mr. and Mrs. Howard Rymland
Runoia
Philip and Elizabeth Cobb
Schodack
Dr. Paul Krouner
Viking
Lincoln, L. W. Thompson
Winona
Alan Ordway
Wyonegonic*
Mr. and Mrs. George Sudduth

**New York**
Androscoggin
Stanley Hirsch
Baco-Che-Na-Wah
Ruth L. Wortman
Alice Sternin
Belvoir Terrace*
Nancy Goldberg
Edna Schwartz
Brant Lake Camp
Karen Meltzer
Robert Gersten
Breezemont Day Camp
Michael Cannold
John R. Tesone
Camelot Camps*
Thelma and Joe Hurwitz
Cody*
Alan and Sandy Stolz
Crane Lake Camp
Edwin Ulanoff
Danbee
Daniel S. Bernheim, Jr.
Dunmore
Sylvia Ross
Elinor Gorfinkel
Echo Lake*
Maurice and Amy Stein
Greyrock for Boys
Bert Margolis
Irv Schwartz
Ivy League Day Camp*
Ben Appelbaum
Ken-Mont/Ken-Wood Camps
Lloyd Albin
Knights Day Camp
Maurice Sternberg
Laurel
Dr. and Mrs. Merrill Archard
Mr. and Mrs. Ronald Scott
Lenox
Monroe Moss
Mah-Kee-Nac*
Joseph Kruger
Mohawk Day Camp*
Steve Schainman
Oquago
Stuart Chase
Point O'Pines Camp for Girls
Hobart E. Rosen
Raquette Lake Camp
Jerome Halsband
Roosevelt
Cecil "Tex" Amdur
Sequoia
Edwin and Len Shapiro
Sloane YMCA
Robert Ferguson
Somerset
Allen Cramer
Specialty Camps
Atari and Weight Watchers
Mike Sparber
Taconic
Dr. Robert Ezrol
Takajo
Morton J. Goldman
Tomahawk
A. H. "Red" Bogart
White Oaks
Mike Wertlieb
Winadu
Mr. and Mrs. Shelly Wiener

**Northern California**
Kennolyn Camps
Max and Marion Caldwell
Skylake Equestrian Camp
Skylake Yosemite*
John T. Howe
Skylake Ranch
Marian Anderson

**Rocky Mountain**
Bear Paw Ranch
Chaney Colorado
J. A. Chaney
Sanborn
Mr. [illegible]

### Southeastern
Blue Ridge Assembly/YMCA
Frank Washburn
Blue Star Camps
Herman and Rodger Popkin
Seagull-Seafarer/YMCA*
Donald Cheek
Thunderbird/YMCA
William Climer

### Southern California
Gold Arrow
Manfred Vesic

### St. Louis
Mishawaka
Norm Erickson
Nebagamon
Bernard and Sally Stein
Thunderbird for Boys of
Camp Thunderbird, Inc.
Thunderbird for Girls of
Camp Thunderbird, Inc.
Allen Sigoloff

### Tennessee
Hy-Lake
Ward Akers

### Texas
Manison*
Thomas A. Manison
Summer Life
Dan Hemphill

### Virginias
Alleghany for Girls*
S. Cooper Dawson
Friendship*
Chuck Ackenbom

### Western Pennsylvania
Kon-O-Kwee/YMCA
Harry Kramer

### Wisconsin
Manito-Wish/YMCA
Robert Telleen
John Bennett Memorial

### Business
A. M. Skier Agency, Inc.
Henry Skier
Bourdon's Incorporated
Jack Bourdon
Bunacamp
Howard Crew
Camp Horsemanship Association
Chuck Wagon Foods
Richard Smith
Continental Products of Texas
Dan B. Hemphill
Select Service and Supply
Larry Joseph
Pete Savitz

### Individuals and Groups
Speedy and Honey Altman
St. Louis Section
Mrs. Armand B. Ball
Mid-South Section
Kathryn F. Curtis
Southeastern Section
Edie Klein/Helen Fondren
Southeastern Section
Derek Fortin
Evergreen Section
Elinor Garfinkel
New York Section
Wayne Gordon
New York Section
Dan Hemphill
Texas Section
Ruth Howe*
Northern California Section
Ruth Isserman
St. Louis Section
Charles Kujawa
New York Section
Kendall L. Lingle
Illinois Section
Jean and Andrew McMullan*
New England Section
Research in Camping
Otto Rossbo*
New York Section
Sanya Staff*
New York Section
Betty van der Smissen
Ohio Section
Scotty Washburn
Southeastern Section
Mr. and Mrs. Henry Wollman
New York Section
Eleanor Yukic
Northern California Section

### Sections
Chesapeake Section
Eastern Pennsylvania Section*
1976 National Convention Benefit
Evergreen Section
Indiana Section
Iowa Section*
Michigan Section
Missouri Valley Section
New Jersey Section
New York Section*
Northern California Section
Ohio Section
Oregon Trail Section
Rocky Mountain Section
St. Louis Section*
Southeastern Section*
Upstate New York Section
Virginias Section
Wisconsin Section
Initiated Elmer Ott Memorial
Endowment

### Associate Fellows
R. F. B. Cote
Minnesota Section
Rhulen Agency
Jesse Farrow
Eastern Pennsylvania Section
Southern California Section
1978 National Convention Benefit
Minnesota Section
1979 International Convention
New England Section
1980 National Convention
Texas Section
1981 National Convention Benefit
New York Section
1982 National Convention Benefit
Ohio Section
1983 National Convention Benefit

### Contributing Fellows
Akiba and Saginaw
Len Gordon
John L. Holden
Minnesota Section
John T. Howe
Northern California Section
Elmer Ott Memorial
Endowment
Minnesota

## I BELIEVE GIVERS
## JULY 1, 1983-JUNE 30, 1984

### Central Pennsylvania
Duncan, Margaret
Lewis, Richard
Wilkinson, Joel

### Chesapeake
ACA, Chesapeake Section
Abell, Patricia
Blum, Charlotte
Butcher, Ambery M.
Butcher, Pat
Chernak, Sidney
Deason, Helen
Elling, Lloyd
Harvey, Ellen
Johnson, Peggy
Johnson, Wallace
Singers, John
Staley, Sabra M.

### Coronado
Bowman, Charlotte
Burkett, Ginny
Calloway, Theresa
Carter, Mary
Claussen, Paul
Drought, Dr. R. Alex
Frostman, Thomas
Herman, Sarah J.
Hart, William
Oliphant, George
Polito, Margaret
Skinner, Rulon Dean

### Eastern Pennsylvania
ACA, Eastern Pennsylvania Section
Black, Marvin E.
Bobbitt, M. D.
Corley, Joseph
Domsky, Marvin
Donley, Ann
Halpern, Libby
Halpern, Ted
Hare, Alfred
Hepler, Agnes M.
Holden, Patricia
Horne, S. Hamill
Horrow, S. Jeffrey
Kriebel, Wilbur
McClain, Donald
Prior, Jack
Reel, Cpt. Robert
Saltzman, Stevan
Saltzman, William
Shafer, Edwin
Shafer, George
Smith, Elizabeth
Smith, Heather
Towson, Gerri
Uhlman, Janice
Zvanut, Debra L.

### Evergreen
Austin, Dr. Warren
Clark, John
Fortin, H. Derek
Greenberg, Martin
Johnson, Carol
McIntyre, Lisa
McKinlay, Robert
Swigert, Deborah A.

### Florida
Deitz, Donna
Hooper, Irene
Montgomery, J. I.
Moore, Steven
Popkin, Herman M.
Upshaw, Grace

### Illinois
Burton, Betty
Cavins, Theodore
Cohen, Sanford
Cohen, Terry
Curtin, Tom
Desnet, Manuel
Hargleroad, Rev. James
Hogrefe, Russell
Klein, Glenn
Lingle, Kendall
Luehrs, Armin
Mace, Stuart
Manderschied, Ron
Myers, Judy
Rabovsky, Barbara
Ross, Jo Ellen
Spiller, Virginia
Thomas, Jack S.
Wieters, Nelson

### Indiana
ACA, Indiana Section
Ball, Armand
Ball, Beverly
Carlson, Reynold
Chenery, Mary Faeth
Drake, Ralph
Henn, Peggy
Hughes, Karen
Job, Glenn
Lawson, Katheryn
Lehr, Lois
Nunn, Charles R.
Reed, Linda L.
Scudder, Marge
Schrader, Bernard
Schrader, Susan

### Iowa
ACA, Iowa Section
Birch, Monica M.
Cooper, Dr. Carol
Gelken, Don
Martin, Vi
Maynard, Alan
Schar, David
Walbourn, Xenophon
Welch, Susan

### Kentucky
Deutsch, Rev. W. L.
Stephan, Sheryll Jo

### Michigan
Case, Charles
Ewing, Clark
Lopucki, Carol
Pick, Dr. Diane
Shipp, William
Simpler, Marian
Van Wingerden, Jim
West, Linda

### Mid-South
ACA, Mid-South Section
Goodwin, Bert
Halbert, Gwen
Houston, Ann M.
Moss, Robert H.
O'Dell, C. D.
Price, Carolyn
Price, Frank
St. Clair, Jeff
Yarberry, Sally

### Minnesota
ACA, Minnesota Section
Bauer, Ralston
Cote, R. F. B.
Cote, Samuel A.
Fjare, Paul
Fuller, Sandra
Holden, John
Kolstrud, Ralf
Kumma, Esther L.
MacRae, Roderick
Magnuson, Larry
Miss, Martha
Rogers, Fred
Rowe, John
Schmid, Mrs. Robert

### Missouri Valley
ACA, Missouri Valley
Coutellier, Connie
Goering, Ozzie
Grabher, Jerry
Keller, Ruth A.
King, Tom
Kortkamp, Patricia M.
Shirk, Elizabeth

### Nebraska
Furman, Robert

### New England
Adams, Janice
Ajalat, Farris
Andrews, Ed M.
Andrews, Nancy
Atwood, Janet
Beavers, Allen
Bliss, Richard
Bourdon, John
Bryson, Scott
Burns, Nancy E.
Chamberlain, Richard
Cobb, Philip
Davies, Jean
Davis, Dorothy
Dawson, Henry
Ditter, Robert
Dowd, Rev. Karl E.
Dryzga, Richard A.
Dupont, Bev
Dupont, Paul


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Barkey, Jack A.
Palenski, Steve
Fritz, Maj. Edward
Goldberg, Neal
Hacker, Henry
Hammett, Catherine
Hayes, Joanne
Hein, Malcolm J.
Kelley, Phyllis
King, Maxine
Liddell, Francis
Lincoln, L. W. Thompson
Major, Cassandra A.
McAnarney, Lydia H.
McMullan, Andrew
McMullan, Jean
McMullan, Suzanne
Medford, Charles
Murdoch, Linda
Nash, Ruth S.
Neilsen, Katharine
Neilsen, William
Patterson, Robert
Phinney, Robert F.
Phinney, Theresa E.
Robinson, Boo
Schlichting, Katharine N.
Shellenberger, Donald
Smith, Judith M.
Sudduth, George
Suitor, John
Thurston, Thomas
Turn, Ed
Van Winkle, Louise
Wasserman, Joshua
Wasserman, Rona
Winkle, Davis Van
Winslow, Barbara
Zuraw, Paula J.

## New Jersey

ACA, New Jersey Section
Abraham, Dr. Emanuel
Breene, Harold
Brokaw, Jane
Holinger, Jean
McCain, Dan
Moore, H. E.
Rosner, Gerald
Ross, Mary Ellen
Smith, Richard
Stoll, Thomas
Strever, Murray
Wacker, Donald

## New York

ACA, New York Section
Appelbaum, Ben
Baldwin, Helen
Barest, Bettye
Barton, Charles A.
Bloomgarden, Karenne
Botsford, James
Bush, Walter
Carmel, Monte
Consuegra, Lillian
Cook, Gary
Coopersmith, Jeff
Davidoff, Doris
Farrow, Jesse
Faust, Betty
Galehouse, Pamela
Gersten, Robert
Gibbs, Howard G.
Glaser, David
Glaser, Rima
Goodrich, Lois
Gordon, Mel
Gordon, Wayne
Hoar, Harold
Hartman, Jean M.
Haskell, Douglas
Hencke, Mrs. William
Henderson, Marion
Hicks, Betty
Hitzeman, Ralph
Holmes, Jean
Hood, Cpt. George
Horwitz, Thelma
Kruger, Joseph
Kujawa, Charles
Lein, Marvin
Lent, Arnold
Levine, Milton
Meltzer, Karen
Meltzer, Asher
Moore, Lloyd
Rosenthal, Leslie
Rosmarin, Martin
Ross, Mrs. George
Scarzello, Louis F.
Schainman, Steve
Schmidt, Sandra
Sciara, Nancy J.
Scott, Ronald
Simon, Arthur
Simon, Jules
Spadola, Acelia
Staff, Sonya
Stein, Morry
Stolz, Alan
Strauss, Mitchell
Wertlieb, Michael

## Northern California

Adams, Tamara
Andersen, Carl
Andersen, Mrs. Marian
Brown, Marion
Caldwell, Mrs. Marion
Caldwell, Max
Cocks, Samuel
Cotton, Coral
Crockett, Lela M.
Garrison, Ronald
Gresh, Tim
Howe, John T.
Howe, Ruth
Krem, Alex
Roberts, Shirley
Taylor, Charles
Terry, John
Thomas, Neal
Van Horn, Martin

## Ohio

ACA, Ohio Section
Agrawal, Barb
Bonsell, Ken
Bradburn, Helen
Collins, Ann
Jennings, Audrey
Kauffman, Nancy B.
Klemanski, Guy
Lorimer, William
Lyder, William
Patty, Tommy
Schirner, David
Taylor, Irene
Tighe, Bill
van der Smissen, Dr. Betty
Wiley, Phyllis
Wiley, William

## Oklahoma

Beiser, Bonnie Lee
Pickle, David
Pickle, Katherine

## Oregon Trail

Cattel, Roberta
Kurth, Paula
Orford, Gale B.
Porter, Jack
Ruggles, Debbie

## Rocky Mountain

ACA, Rocky Mountain Section
Armstrong, Mary
Atkinson, Kenneth
Atkinson, Nancy
Becker, Patricia
Boyd, Susan
Chelsy, Carole
Chelsy, Don
Chelsy, J. A.
Gabel, Pete
Koberstein, Nancy
Mickelson, Rhonda
Moore, Mrs. Charles
Nichols, John
Porsiter, Dr. Glenn
Stuart, Scott
Van Der Wedge, David

## Southeastern Section

ACA, Southeastern Section
Allen, James
Bachert, Delmar
Byers, Garey
Cheek, Donald M.
Climer, William
Fondren, Helen
Hollandsworth, James
Joseph, Larry
Klein, Edie
Paine, Glenn
Provence, Elizabeth
Pryor, Robert
Rankin, Barbara
Savage, Alvin
Savage, Nanette
Schmidt, Ernest
Specht, Joe
Stott, Charles
Voigt, Wesley A.
Wagoner, Fred
Washburn, Frank
White, Charlie R.

## Southern California

ACA, Southern California Section
Baker, Kenneth
Benevento, Larry
Bisel, Greg
Byrd, Jerry
Dickson, Dr. Patrick C.
Foley, Donald
Gerson, Grant
Gould, Winston
Heer, Ray
Hoffman, Rochelle
Holland, Tom
Ide, Joseph
Johnson, Mrs. Arnold
Kaplan, Norman
Ketchie, Ken
Lee, Margaret A.
Leib, Buddie
Livingston, David
Manion, Pete

Parker, Jean
Pollock, Ann
Pruett, Lisa
Preston, Tom
Rainey, Scott
Rankin, Bert
Shiloff, Stella
Siegel, Steve
Stanton, Elaine Tyler
Stock, Ray
Tuttle, Jim
Weiss, Stephen
Wuhl, Edmund
Welch, Wesley

## St. Louis

ACA, St. Louis Section
Beer, Jerry
Cook, Ronald
Dillon, Edmonia
Gates, Jan
Rogers, Mary
Ryman, Richard
Sigoloff, Allen L.
Sigoloff, Carol
Stein, Bernard
Symes, Earl
Verner, Paige

## Tennessee

Akers, Ward
Clark, Michael
Davis, Louise
Hendrix, Doris

## Texas

ACA, Texas Section
Bartsch, Betty
Bassett, Anita
Dyer, Joy
Ferguson, Kathy
Friedman, Minnie
Friedman, Dr. Tom
Hemphill, Dan
Jamail, Norma
Klein, Kit
Manison, Thomas A.

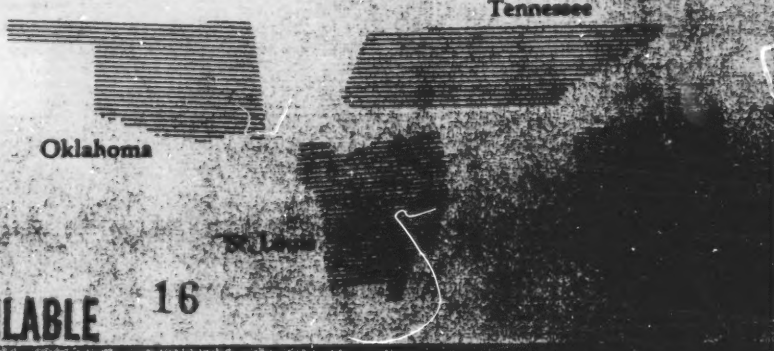
## Upstate New York

Bork-Mather, Bonnie B.
Brown, Elizabeth
Crosiar, Sally Jo
Dillenback, Jean P.
Dutcher, Alice V.
Fink, Gerry
Hutchins, Larry
Leach, John
Meyer, Alfred
Mitchell, Charles
Nawrocki, Elizabeth J.
Plummer, Frances
Preston, Nancy
Shove, Susan
Tette, Raymond N.

## Virginias

ACA, Virginias Section
Ackenbom, Charles
Baughman, Toni
Cole, Bill
Davis, Rev. Mel
Dawson, S. C.
Dean, Harry
Flowers, James
Grier, Linda
Horn, Margaret
Jackson, Herbert

**Eight Sections Achieved 5% Membership Goals**





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Johnson, Susan
Sheeran, R. Maile
Wagner, Nancy L.
Wurfel, Walt

### Western Pennsylvania
ACA, Western Pennsylvania Section
Brown, Jack
Grivna, Drew
Kramer, Harry
Namie, Jon
Schove, Martha Lou
Surgenor, Peter
Watkins, Robert

### Wisconsin
ACA, Wisconsin Section
Bishop, Ann
Bridette, Patricia
Doran, James
Fritz, Mrs. Herbert
Hawkinson, Sister Marie Karen
Helminiak, Jon
Henderson, Karla
Kissel, Judy
Lebby, Sue
Marshall, Pat
Phelps, Ellsworth
Rosenthal, Verna L.
Snaddon, Mrs. Robert
Starz, Georgianna
Telleen, Robert
Weiner, Jack

### International
Keer, K. Grant
McCutcheon, Jane
Pearse, Jack

### Memorials
Kenneth Badentscher
Gay Byers
Samuel Cozen
Melba Croan
Joe and Florence Gembis
Lois Goodrich
Marion Henderson
Willie Lee Hollandsworth
John Wendell Howe
Jenetta Kujawa
Mother of Bev Miller
Benny Parsley
Frank Price, Sr.
Arthur Robinson
Otto K. Rosahn
Lyle "Woody" Sherwood
Neal Sherwood
Ernie Schmidt
Mr. and Mrs. Hugh Worthington
William C. Worthington

TO HONOR
Ella "Pete" Chalfant
Nancy Worthington

## LIFE MEMBERS

### Chesapeake
Butcher, Ambery M.
Butcher, Patrick A.
Seldin, Timothy D.
Vandervoort, Dr. Roberta

### Coronado
Fenster, Kenneth
Hilton, Allan
Johnson, Claudia A.
May, Jack

### Eastern Pennsylvania
Black, Annette
Black, Marvin
Gordon, Harriet
Gordon, Howard
Gordon, Lowood
Hahn, Stella
Halpern, Libby
Halpern, Ted
Sennott, Elizabeth
Windish, Henry

### Evergreen
Austin, Dr. Warren
Clark, John
Clark, Leslie
Fortin, Derek
King, Jean
McKinlay, Robert

### Florida
Deitz, Donna
Frisbie, Paul
Gagan, Suzanne
Montgomery, J. I.
O'Donnell, Michael S.

### Illinois
Cavins, Theodore
Cline, Helen L.
Curtin, Tom
Lingle, Kendall I.
Luehrs, Armin
Myers, Judith
Wieters, Nelson

### Indiana
Ball, Armand
Ballard, Everett
Ballard, Mrs. Everett
Chenery, Mary Faeth
Manley, Marquita
Schrader, Bernard L.

### Michigan
Case, Charles
Ewing, Clark
Leinbach, Gus
Lorah-Hammond, Mary
MacDonald, T. Grace
Pick, Dr. Diane
Platner, Margaret
Van Wingerden, Jim

### Mid-South
Kester-Oliver, Kay

### Minnesota
Bauer, Ralston
Cote, Sam
Detrich, William B.
Endres, Bruce R.
Fjare, Paul S.
Holden, John
Howard, John
Murdock, Jack

### Missouri Valley
Braxdale, Barbara
Coutellier, Connie
Elo, Paul
Fisher, Elsie
Grabher, Jerry
Hannah, Carolyn
Ludwick, Ella Mae
Miller, Beverly
Obley, June
White, C. G. Spike

### Nebraska
Crowell, Herman

### New England
Adams, Janice
Andrews, Ed
Beavers, Allen L.
Blodgett, Putnam W.
Brewster, James H.
Casetta, James
Cobb, Philip J.
Cobb, Mrs. Philip J.
Dowd, Rev. Karl
Dupont, Paul
Eberlin, Joel C.
Fenn, Abbott
Fritts, Anne
Goldberg, Neal
Hammett, Catherine
King, Maxine
Laffey, George
Lincoln, L. W. Thompson
McMullan, Jean G.
Nelson, Audrey C.
Patterson Jr., Robert W.
Schlichting, Katharine
Scraba, Paula Joan
Stager, Jay
Sudduth, George
Thurston, Thomas George
Tyrol, Alden B.
Tyrol, Mrs. Ruth T.
Van Winkle, Louise G.
Winslow, Barbara

### New Jersey
McCain, W. Daniel
Patton, Howard
Ross, Mary Ellen

### New York
Farrow, Jesse M.
Goldberg, Nancy S.
Kinzer, Grace
Kruger, Joseph
Shapiro, Edwin
Stein, Maurice
Sternberg, Maurice
Stolz, Alan

### Northern California
Andersen, Marian H.
Atkinson, Nancy
Caldwell, Max
Clements, Robert M.
Hammerman, William
Hassler, Timothy J.
Howe, John T.
Indra, Barbara
Indra, Ronald A.
Kalman, Ray
Milenkiewicz, Margie
Olney, Mary
Smith, Don

### Ohio
Collins, Ann
Morrison, Eleanor R.
van der Smissen, Dr. Betty

### Oklahoma
Jacks, Peggy Joyce
Kennon, William W.

### Oregon Trail
Ford, Dr. Phyllis
Hupp, Sondra L.

### Rocky Mountain
Cheley, Donald
Deveraux, Jay
Swank, Nancy

### Southeastern
Fondren, Helen
Klein, Edith
McAnear, Kenneth
Pettis, Lydia
Popkin, Rodger
Stevenson, Jack
Stott, Charles C.
Voigt, Wesley
Wagoner, Fred H.
Washburn, Frank

### Southern California
Anderson, Robert N.
Gerson, J. Grant
Gilmore, Marilyn G.
Hanson, Robert

### St. Louis
Baer, Jerome
Brandle, Annabeth
Bryant, J. Kenneth
Cook, Ronald W.
Huff, Mrs. Warren
Sigoloff, Allen
Stein, Bernard
Synnes, Earl

### Tennessee
Davis, Louise
Oates, Marian

### Texas
Carlos, John P.
Kester, Donald W.
Lindberg, Melba
Manison, Thomas A.

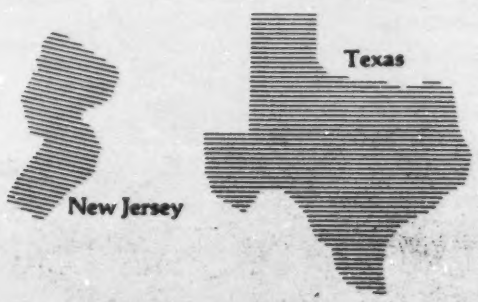
### Upstate New York
Kromer, Michael
Scott, Bernice

### Virginias
Ackenbom, Charles
Davis, Rev. Mel
Fisher, A. Murray

### Western Pennsylvania
Kramer, Harry

### Wisconsin
Canty, Janet
Carman, Gerald
Endres, John
Frisbie, Paul
Hawkinson, Str. Marie Karen
Spaulding, Linda

### Direct
Brown, John L.
Kronick, Joseph
Valdes, Col. Roberto V.



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